



Company Profile

ADS Business Categories

1. Brand Owners/Distributors

- ADS Owns the AME & SCHEIN brands
- Distribution of own brands to 17 countries + ONLINE Business on Amazon.ae
- Represent Agencies and function as distributors to GCC, Pakistan and Middle East Areas

2. Turnkey Solution Providers/Consultancy

- Complete Factory Capital Assets and Technology Solutions
- Procurement of Raw Materials
- After Sales Service

An introduction to ADS

2004

ADS; established in 2004.

As per the laws of the U.A.E government.



Fully computerized & air conditioned warehouses.



We have well reputed **distributors** and **partners** in **U.A.E, G.C.C & African countries.**



We have our own **Distribution network** in ,UAE, Pakistan and office in New Jersey.



Complete Sales and Marketing team and Logistic Support to Pharmacies & Groups

Distribution & Logistics Hub



Full logistic support and has a comprehensive network that supplies via air, sea, to all the countries of MENA Region.



Ready stocks are available in our Sharjah warehouse for urgent requirements from our distributors in the regional countries.



Due to our geographical location, we are able to supply by road, to Bahrain, & OMAN . Other GCC countries can be supplied via direct delivery.

MISSION STATEMENT





SISTER COMPANIES

ALMANIA DRUGS STORE-U.A.E

AME & SCHEIN
Brand Owner

Master Distributor
for ABN & Medi-Dyne
brands for 17 countries

AME WORLDWIDE LLC USA

Sales Office, New
Jersey, USA

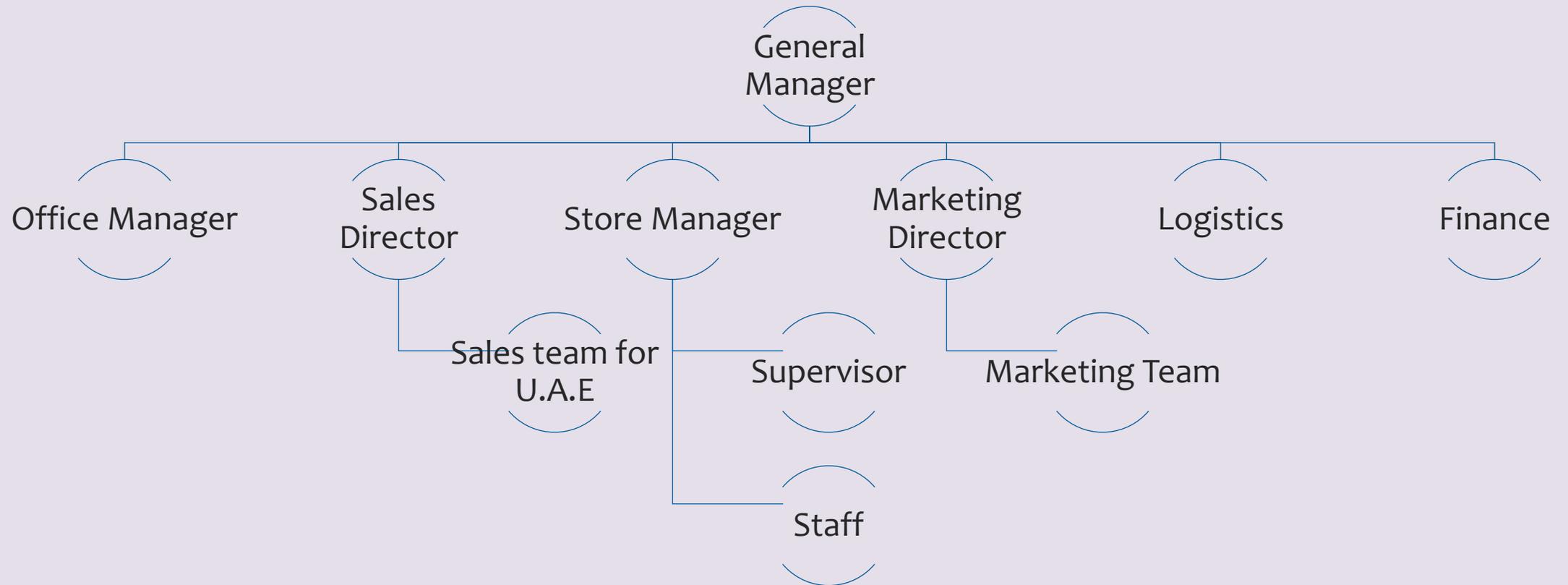
North & South America
Distributor for Almania
Brands

ALMANIA MEDICAL EQUIPMENT - PAKISTAN

Sales & Marketing
Office: AME & SCHEIN

Copyright & Trademark
owner

MANAGEMENT ORGANOGRAM



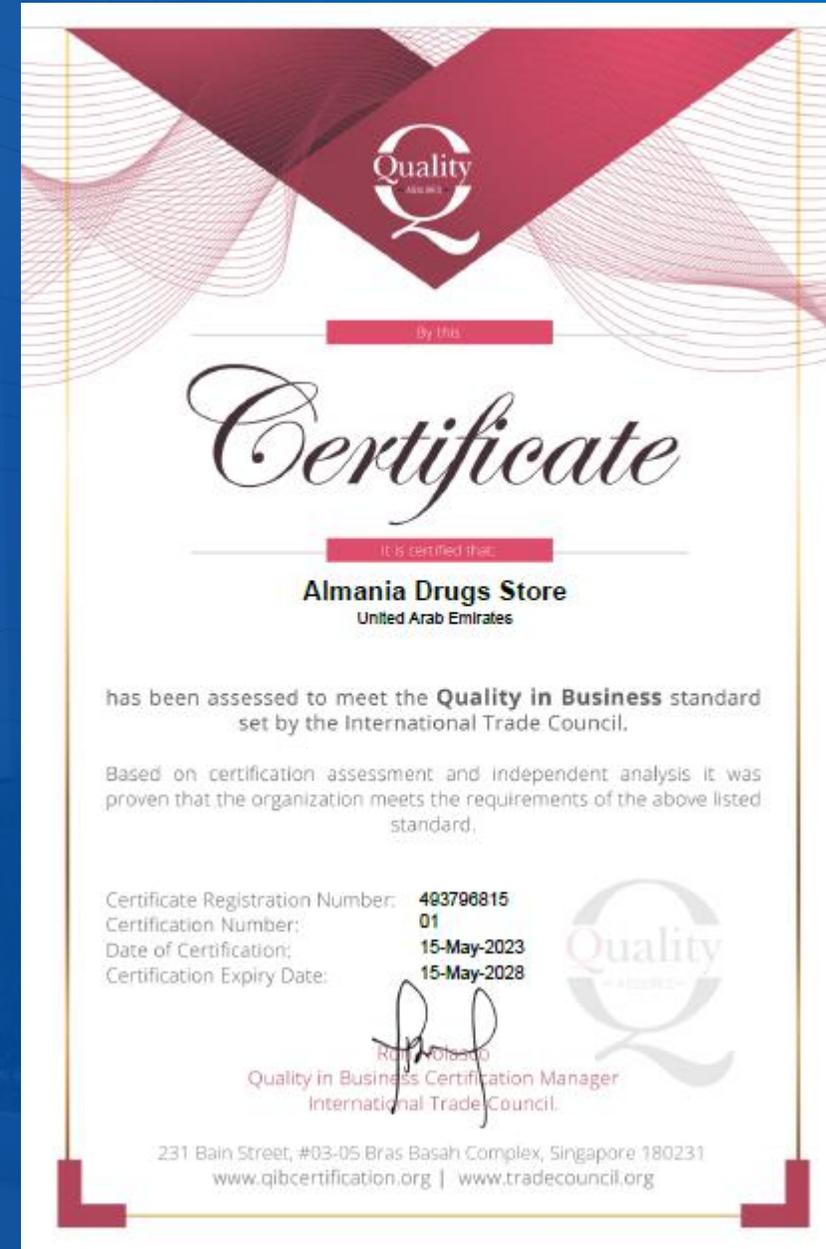


QUALITY IN BUSINESS
INTERNATIONAL TRADE COUNCIL
ACCREDITED
SCHEDULE 42-B

WWW.TRADECOUNCIL.ORG

CERTIFICATIONS

ADS awarded with prestigious Certifications



“A testament to it’s international outreach and excellence in international business.”



ACCREDITED MEMBER

This is to certify that

Almania Drugs Store

demonstrates conformance and recognition of accreditation as a member of the International Trade Council.

Expiry Date: 11.05.2024

Verification Number: 14035326463819

Nina ESCARDA
Members Secretariat

This certificate is the property of the International Trade Council and is issued subject to the Regulations of the Council

www.tradecouncil.org

231 Bain Street #03-05 Bras Basah Complex, Singapore 180231

Tel: +65 3163 6586 / +1 202 869 0988



Issued to

RANA FARRUKH TUFAIL

Credential Name

International Trade Council
Membership Certificate

Issued on

2023-May-12

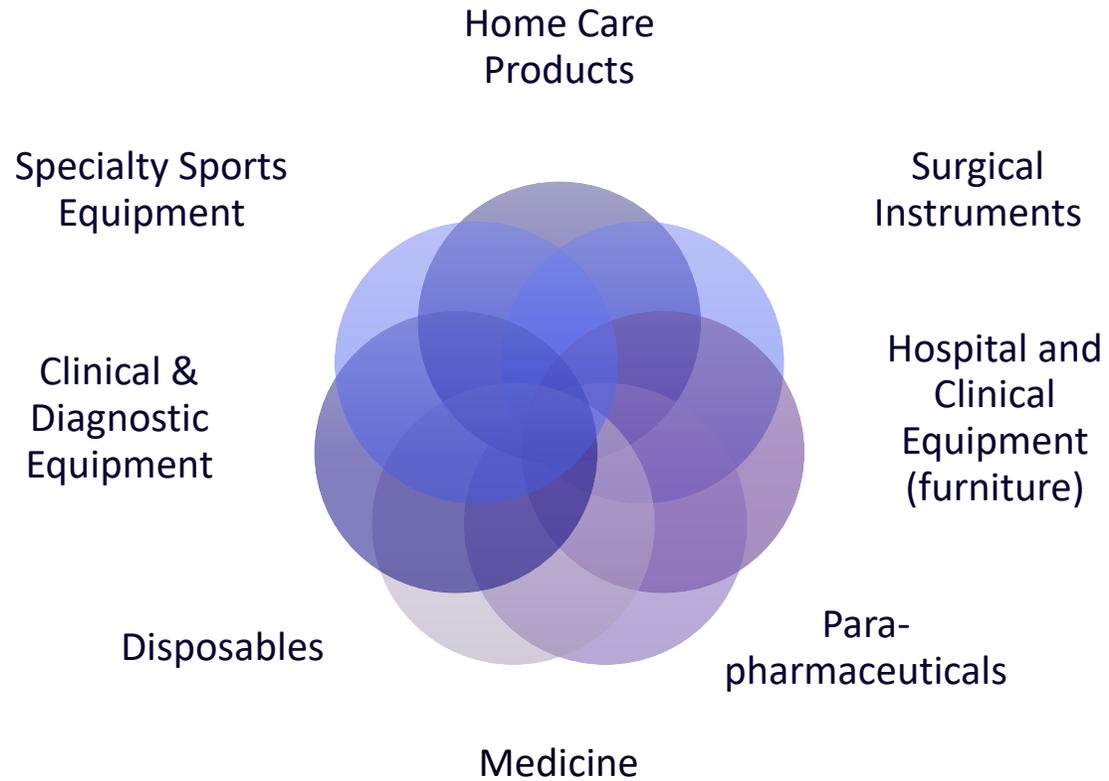
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Credential ID

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BUSINESS SPECIALIZATION

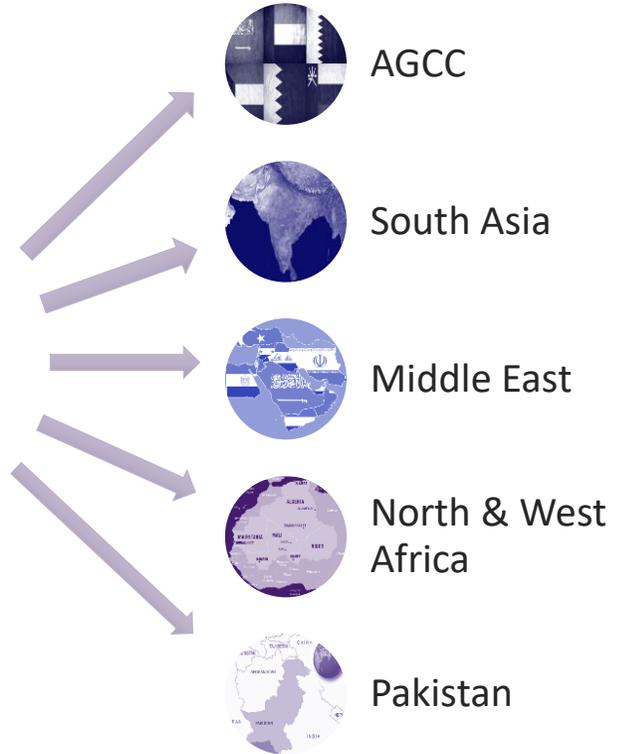
ADS specializes in the **distribution** of a **wide variety of products**

SECTOR COVERAGE BY ADS

Almania Drugs Store services the following sectors of the healthcare industry since its inception more than a decade ago.



DISTRIBUTION NETWORK



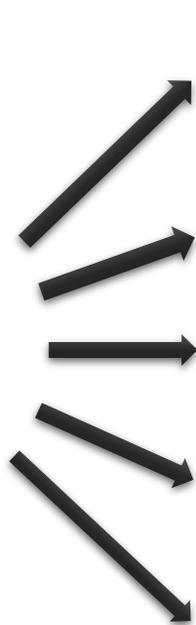
GCC DISTRIBUTION NETWORK



Own Sales &
Marketing Team in
UAE



AGCC



Qatar



2 Distributors. Retail &
Wholesale



Oman



2 Distributors: Retail &
Wholesale



Saudi
Arabia



1 Distributor: Wholesale



Bahrain



1 Distributor:
Retail/Wholesale



Kuwait



1 Distributor: Wholesale
only

BRANDS OWNED & AGENCIES REPRESENTED BY ADS



AME –
USA



SCHEIN –
Germany



ABN –
Indonesia



MEDIDYNE –
USA



PROSTRETCH –
USA



TULI'S –
USA



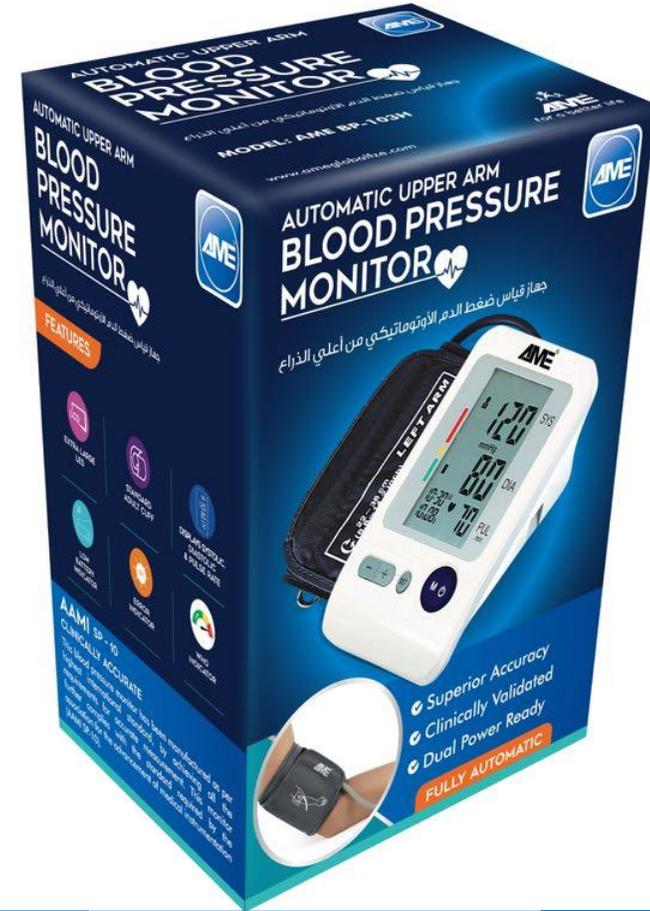
Cho-Pat –
USA



2Toms –
USA



- I. AME is a Home Care Brand owned by Almania Drugs Store
- II. ADS is the worldwide Marketing Authorization Holder for the brand. ADS sells the AME brand to more than 17 countries globally
- III. Complete decision making and brand future is taken care by Almania Drugs Store Management.
- IV. We are one of the most reputed brands in the local market.
- V. Products are being sold via Amazon & other E-Commerce Platforms.
- VI. For more information please visit www.ameworldwide.com



AME

PRODUCT CATEGORY

Home Care Range

- Blood Pressure Monitors
- Pregnancy kits
- Digital Thermometers
- Nebulizers
- Weighing Scales

Surgical Instruments

- General Surgery
- Dental Surgery
- Orthopedic instruments
- Hollowware

Diagnostic Equipment

- Otoscope
- Ophthalmoscope
- Laryngoscopes
- Many Others

Clinical & Hospital Equipment

- Stethoscopes
- Sphygmomanometers
- Hospital Linen

Hospital Furniture

- Hospital beds
- Wheel Chairs
- Mobility Aids
- Bathroom safety

Other Categories

- Drug of Abuse Kits
- Steam Inhalers

PACKAGING STANDARDS





ABNTM

HEALTHCARE SYSTEMS



- I. ADS is an exclusive distributor of ABN, manufactured in Indonesia for MENA
- II. ABN manufactures Premium Clinical Equipment for pharmacy and Hospital use.
- III. We are one of the most reputed brands in the local market.
- IV. Products are being sold via Amazon & other E-Commerce Platforms

ABN PRODUCT CATEGORY

Specialized Stethoscopes

- Classic
- Cardiology
- Adult Type

Different Sphygmomanometers

- Aneroid
- Mercury
- Mobile

Home kits
Deluxe Pen lights
And many more



- I. Medi-Dyne Healthcare Products is a global healthcare company dedicated to providing innovations in pain prevention.
- II. All products are manufactured in United States of America.
- III. ADS is exclusive distributor for The Greater Middle East, South Asia & African States.



MEDIDYNE PRODUCT CATEGORY

Stretching & Strengthening

- ProStretch Plus
- CoreStretch
- StretchRite

Deep Tissue Therapy

- Range Roller

Ankle Support

- Cheetahs

Heel Support & pain relief

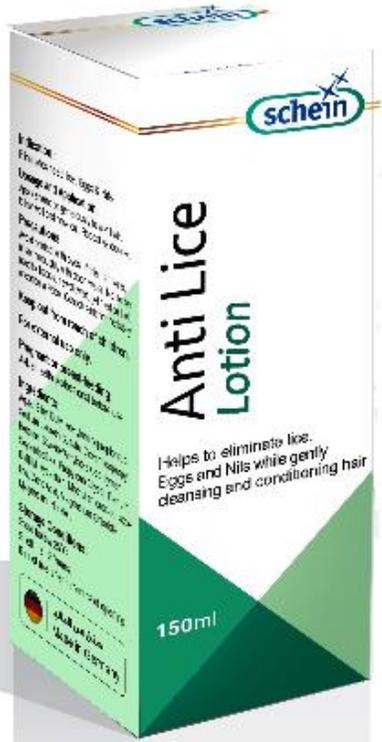
- Tuli's
- TuliGEL

Arch Support, Foot Support, Insoles

- Tuli's Gaitors
- RoadRunners
- Energy Tracks

Foot Pads

- Tuli's Metatarsal Cushions
- Soft Moves (Heel Pad/Ball of Foot Pads)



- I. SCHEIN is a premium German brand of Cosmetics.
- II. All SCHEIN products are manufactured in Germany using raw materials sourced from Europe.
- III. SCHEIN brand is owned by Almania Drugs Store



SCHEIN PRODUCT CATEGORY

Health Care

- Pain therapy
- Antiseptic
- Skin Disease Control
- Hemorrhoid Relief
- Scalp Care

Women Care

- Hand Care
- Feet Care
- Breast Care
- Intim Care
- Hair Care
- Hand Care

Baby Care

- Shower & Shampoo
- Skin Care Oil
- Face Cream
- Nappy Rash Cream
- Skin Care Lotion

Oils & Parfums

6 unique scents for the cosmetics section in the pharmacy business.

- Abu Dhabi
- Casa Blanca
- Lahore
- Riyadh
- Shiraz
- Tokyo

UAE Business amazon

ALMANIA STOREFRONT

- Almania Drugs Store runs a very successful AMAZON.AE storefront selling most of its brands online. The store has grown with an average of **27% Year on Year since 2015**.
- We sell via Easy Ship methods and also provide After Sales services for our customers.
- AME, ABN and Medi-Dyne products are all listed on Amazon.ae by Almania Drugs Store and selling successfully.
- 2020 Revenue for AMAZON UAE business was highest recorded since start of Online Sales Division in Almania Drugs Store due to increased purchase during Covid 19 Pandemic.

An Introduction : Turnkey Solution Providers And Consultancy Services

Home Care Devices

- Nebulizers

Consumables

- Hypodermic Syringes, Auto Disable Syringe, Hypodermic Syringe with Safety Needles

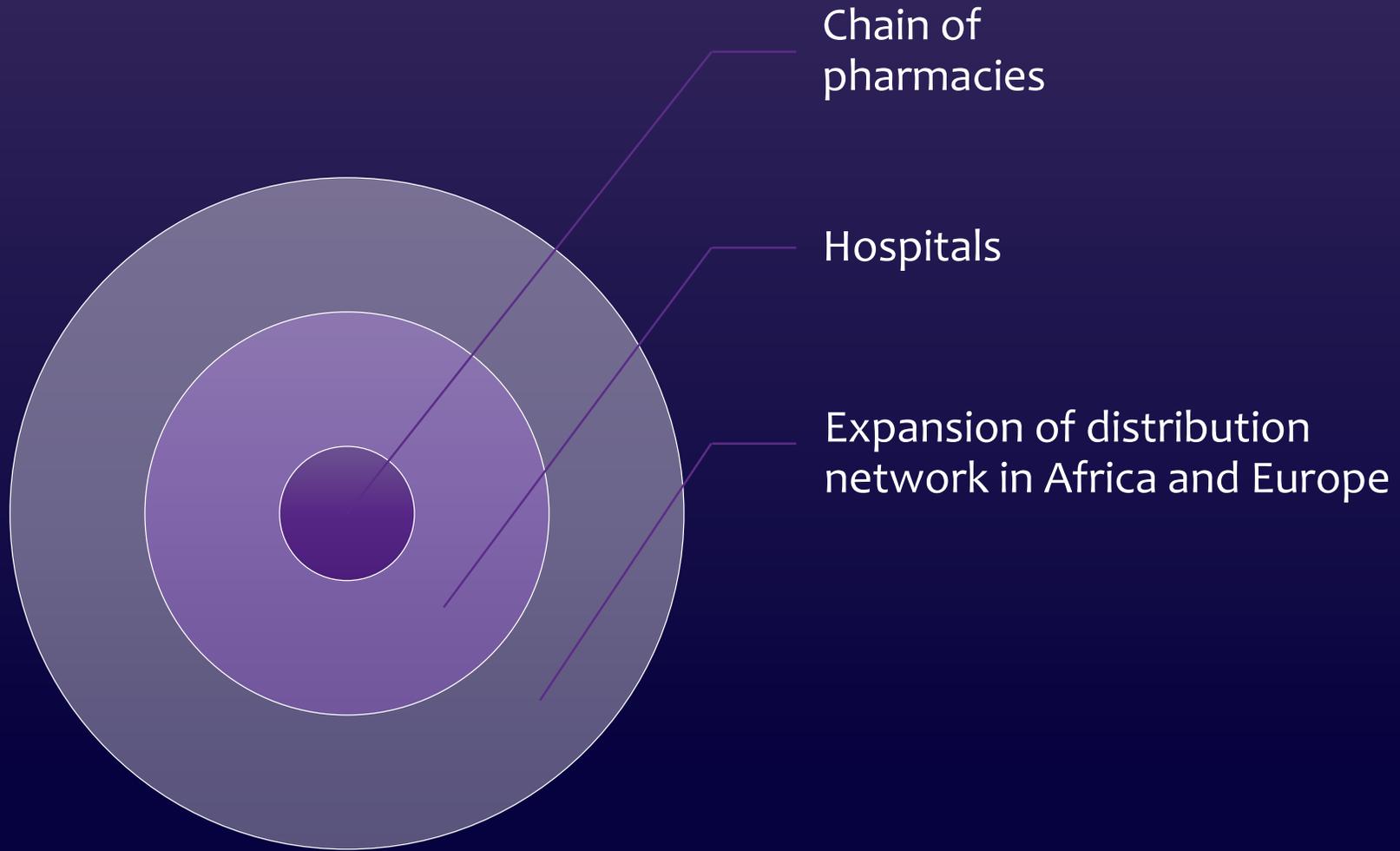
IVDD

- HCG, FSH, LH and others

Turnkey Solution Providers And Consultancy Services: Work Flow



FUTURE PLANS





CONTACT US



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